

RESOLUTION NO. R20-47

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH DUNNE COMMUNICATIONS INC. FOR POLICE DISPATCH REPLACEMENT EQUIPMENT, TO INCLUDE INSTALLATION AND SUPPORT.

BE IT RESOLVED by the City Council of the City of Laurel, Montana:

Section 1: Approval. The agreement between the City of Laurel and Dunne Communications Inc. is accepted and approved. A copy is attached hereto for convenience.

Section 2: Execution. The Mayor and City Clerk/Treasurer of the City of Laurel are hereby given authority to accept and execute said agreement on behalf of the City.

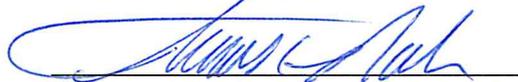
Section 3: Effective date. The effective date for the attached agreement is hereby approved upon approval by the City Council.

Introduced at a regular meeting of the City Council on August 25, 2020, by Council Member Wilke.

PASSED and APPROVED by the City Council of the City of Laurel this 25th day of August 2020.

APPROVED by the Mayor this 25th day of August 2020.

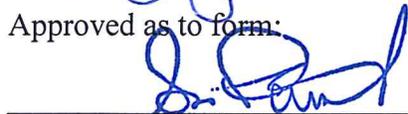
CITY OF LAUREL


Thomas C. Nelson, Mayor

ATTEST


Bethany Langve, Clerk-Treasurer, Clerk-Treasurer

Approved as to form:


Sam Painter, Civil City Attorney

Dunne Communications, Inc
P.O. Box 97
204 East Commercial Ave
Anaconda Mt 59711
406.563.7115 406.563.6065 (fax)



City Of Laurel Police

5/28/2020

Q20-0528-5

QTY	PART#	DESC.	COST EA.	EXT.
1	MAX DISPATCH	2 POS DISPATCH CONSOLE	\$ 94,405.50	\$ 94,405.50
1	LABOR	INSTALL CONSOLE	\$ 5,000.00	\$ 5,000.00
				\$ -
3	NX5000B	50 WATT BASE RADIO (p25)	\$ 1,500.00	\$ 4,500.00
3	DB222/KIT	BASE ANTENNA KIT	\$ 600.00	\$ 1,800.00
1	LABOR	INSTALL BASE RADIOS	\$ 2,000.00	\$ 2,000.00
				\$ -
1	ATLAS 1200	VHF 100 WATT REPEATER	\$ 12,000.00	\$ 12,000.00
1		DUPLEXER	\$ 1,000.00	\$ 1,000.00
1	DB222/KIT	ANTENNA KIT	\$ 600.00	\$ 600.00
1	MISC HARDWARE		\$ 500.00	\$ 500.00
1	LABOR	INSTALL REPEATER	\$ 2,500.00	\$ 2,500.00

NOT REPEATER IS QUOTED AS P25 READY OPERATION.

12	5000 SERIES PORTABLE	VHF PORTABLE P25 inc spkr mic and leather case	\$ 1,220.00	\$ 14,640.00
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TOTAL \$ 138,945.50

78,739.1



MAX Dispatch
 NASPO ValuePoint Contract #06913
 Quote Number: 67612-00

Laurel Police Dept
 Customer #:
 215 W 1st St
 Laurel, MT 59044
 Stanley Langve
 Phone: 406-628-8737
 Fax: (406) 628-4641
 Email: slangve@laurel.mt.gov

Quote Date: 5/27/2020
 Quote Expires: 9/24/2020
 Terms: TO BE DETERMINED
 Ship Quote: 8 weeks ARO
 Ship Via: UPS GROUND
 FOB: Destination
 End User/Site: Laurel
 System ID:
 Salesperson: Luis Melchert

NASPO end user quote - MAX Dispatch quote for the City of Laurel MT including 2 workstations, radio gateways for 2 tone control radios and 3 Kenwood radios, 16 AUX I/O and PSP through year 5. ***NASPO Entity Level Participating Addendum - City of Laurel MT***

MAX Standard Package

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
905-0380	MAX Standard Workstation Bundle Position: 1 Operator Workstation PC, 1 Media Dock, 2 Speakers & power supply Licenses: 1 MAX Base Software License All manuals are included in soft copy format with the MAX Software.	\$11,034.00	10.00 %	\$9,930.60	2	\$22,068.00	\$19,861.20

MAX Operator Workstation Software Licenses (per workstation)

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
930-0222	Individual Call Software Feature Set Includes: Individual radio call, Call Alert, Radio Check, Radio Monitor, Inhibit, Uninhibit	\$1,102.00	10.00 %	\$991.80	2	\$2,204.00	\$1,983.60
930-0224	Tone Signaling/Paging Feature Set Includes: Manual paging operation, instant call & stacked paging, 2-tone 100, 1000, & Custom Calls (Mot & GE), Quick Call (2+2), DTMF, Knox.	\$1,654.00	10.00 %	\$1,488.60	2	\$3,308.00	\$2,977.20
930-0225	Event Replay Short term audio playback at the console position.	\$1,867.00	10.00 %	\$1,680.30	2	\$3,734.00	\$3,360.60
930-0226	Aux I/O Software Feature Set	\$1,654.00	10.00 %	\$1,488.60	2	\$3,308.00	\$2,977.20

Workstation Hardware Options

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batteries) Plantronics CA12CD-S improved belt-mounted PTT pack has secure battery retention and accepts Plantronics H-Series headset tops. Comes with a spare battery.	\$1,005.00	10.00 %	\$904.50	2	\$2,010.00	\$1,809.00
802-0115	Headset Top, Noise Cancelling	\$122.00	10.00 %	\$109.80	4	\$488.00	\$439.20
950-1077	Dual Prong Headset Jackbox Option; Dual Volume Control Needed for TRHI functionality	\$880.00	10.00 %	\$792.00	2	\$1,760.00	\$1,584.00
901-9731	Desktop Microphone, with 6' RJ45 to RJ45 Cable	\$846.00	10.00 %	\$761.40	2	\$1,692.00	\$1,522.80
950-9102	Footswitch, Single with 10' cable	\$134.00	10.00 %	\$120.60	2	\$268.00	\$241.20
709-0170-10	10 ft Shielded Cat 5e Cable for Speakers	\$18.00	10.00 %	\$16.20	2	\$36.00	\$32.40

MAX Radio Gateway Interface & Options (DB15)

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
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This quote is subject to NASPO ValuePoint Contract #06913 terms and conditions.

MAX Radio Gateway Interface & Options (DB15)

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
901-9675	MAX Radio Gateway Conventional (DB15) Hardware This hardware variant is used when the radio is co-located with the MAX Radio Gateway and the cable can run directly from the unit to the radio itself. This device supports 2 radio connections. Includes one 10' shielded Cat 5e cable.	\$2,756.00	10.00 %	\$2,480.40	2	\$5,512.00	\$4,960.80
930-0229	Kenwood Interface License (Tk-x180, Tk-5x10, NX-x00, 820) Note: Per Channel	\$333.00	10.00 %	\$299.70	3	\$999.00	\$899.10
709-7977-10	MAX Radio Gateway to Kenwood Radios (TK-x180, TK-5x10, NX-700/800/900) Cable (10ft)	\$114.00	10.00 %	\$102.60	3	\$342.00	\$307.80

MAX Radio Gateway Interface & Options (RJ21)

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
901-9677	MAX Radio Gateway Conventional (RJ21) Hardware This hardware variant is used when the site requires that the interconnects be demarcated on punch down blocks. Includes one 10' shielded Cat 5e cable. This device supports 2 radio channels.	\$2,756.00	10.00 %	\$2,480.40	1	\$2,756.00	\$2,480.40
709-0167-10	25-pr Cable, M180-M90 (10 feet)	\$62.00	10.00 %	\$55.80	1	\$62.00	\$55.80
950-9351	Connectorized Punch Down Block	\$97.00	10.00 %	\$87.30	1	\$97.00	\$87.30

MAX System Hardware/Software

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
901-9715	MAX Central MAX Central is the hardware platform that hosts the MAX Manager, Telephony Gateway, IP Voice Logger Gateway, and the Aux I/O Gateway. Includes five 10' shielded Cat 5e cables.	\$3,531.00	10.00 %	\$3,177.90	2	\$7,062.00	\$6,355.80
930-0231	Z-Node Manager At least 1 Z-Node Manager is required for each system.	\$3,422.00	10.00 %	\$3,079.80	2	\$6,844.00	\$6,159.60
930-0221	Block of 10 Radio Channel Licenses	\$685.00	10.00 %	\$616.50	1	\$685.00	\$616.50
930-1214	AUX I/O Port License - 16 Ports Supports any combination of Inputs and Outputs up to 16	\$426.00	10.00 %	\$383.40	1	\$426.00	\$383.40
802-1111	Acromag Ethernet I/O Unit 16 Discrete I/O Channels - Any mix of Inputs and Outputs 12 - 32 VDC	\$614.00	10.00 %	\$552.60	1	\$614.00	\$552.60

Rack Mounting & Power Equipment

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
950-1142	Redundant 12VDC Power System - Up to 20 Devices This is a redundant power supply that can support up to 20 MAX Dispatch devices. Includes 19" rack mount enclosure.	\$2,756.00	10.00 %	\$2,480.40	1	\$2,756.00	\$2,480.40
950-1134	12VDC Power Distribution Panel Can support up to 40 MAX Dispatch devices. Fuses not included.	\$494.00	10.00 %	\$444.60	1	\$494.00	\$444.60
416-0043	Fuse, 3 Amp	\$6.00	10.00 %	\$5.40	24	\$144.00	\$129.60
950-0588	Dual Unit Rack Mount Option	\$187.00	10.00 %	\$168.30	4	\$748.00	\$673.20

Monitors & Network Equipment

Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
802-2311	23" Widescreen LCD Monitor Supports up to 1920x1080 resolution.	\$297.00	10.00 %	\$267.30	2	\$594.00	\$534.60
950-1281	24 Port Managed Gigabit Rack Mount Switch Two required for high availability network.	\$2,142.00	10.00 %	\$1,927.80	2	\$4,284.00	\$3,855.60

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On-Site Operator Training (Non-Discountable)							
Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
XMP-0344-OSO	MAX-PSP On-Site Operator Training, Per Day Price is Per Day, is for North America Only and with 3 weeks Advance Notice	\$2,500.00	10.00 %	\$2,250.00	2	\$5,000.00	\$4,500.00

On-Site Technical Support (Non-Discountable)							
Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
XMP-0344-OST	MAX-PSP On-Site Configuration Service, Per Day Price is Per Day, is for North America Only and with 3 weeks Advance Notice	\$2,500.00	10.00 %	\$2,250.00	3	\$7,500.00	\$6,750.00

Product Service Plans							
Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
XMP-0344-EBS	MAX-PSP Extended Service Plan Price is for 2 workstation seats 1 year Software services, 1 year Hardware, After Hours Phone Support and 1 year membership in the Zetron MAX Users Group, per position per year	\$3,500.00	10.00 %	\$3,150.00	4	\$14,000.00	\$12,600.00
XMP-0344-RCS	MAX-PSP Remote Configuration Services Systems & CSSI Remote assistance for initial system configuration. Additional remote and/or on-site configuration may be necessary based on design and project complexity.	\$4,500.00	10.00 %	\$4,050.00	1	\$4,500.00	\$4,050.00

Product Warranty Package							
Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
XMP-0344-BAS	MAX-PSP Base Service Plan 1 year Software Services, 1 years Hardware Services, 1 year of Advance Hardware replacement, Operator web training (2-4 hr sessions) and 1 year membership in the Zetron MAX Users Group	\$0.00	10.00 %	\$0.00	1	\$0.00	\$0.00

List Total	\$106,295.00
Net Sub-Total	\$95,665.50

Sales Concession							
Part #	Description	List Price	Disc. %	Net Price	Qty	Ext. List	Ext. Net
N-0344-02	10% discount on XMP-0344-EBS MAX-PSP Extended Service Plan if 4 years are purchased with the initial purchase of the equipment	(\$350.00)	10.00 %	(\$315.00)	4	(\$1,400.00)	(\$1,260.00)

Net Total	\$94,405.50
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- 39,198.6
55,206.4
 5,000 - PST/CA
60,206.4

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