

RESOLUTION NO. R23-34

**A RESOLUTION OF THE CITY COUNCIL AUTHORIZING THE APPROVAL OF THE QUOTE AND MASTER SERVICES AND PURCHASING AGREEMENT WITH AXON ENTERPRISE, INC. FOR THE PURCHASE OF BODY CAMERAS AND RELATED EQUIPMENT FOR THE LAUREL POLICE DEPARTMENT.**

BE IT RESOLVED by the City Council of the City of Laurel, Montana,

Section 1: Approval. The Quote and Master Services and Purchasing Agreement (hereinafter “the Agreement”), by and between the City of Laurel (hereinafter “the City”) and Axon Enterprise, Inc. (hereinafter “Axon”), for the purchase and licensing of Body Cameras and related equipment for the Laurel Police Department, a copy attached hereto and incorporated herein, is hereby approved.

Section 2: Execution. The Mayor is hereby given authority to execute the Agreement with Axon on behalf of the City.

Introduced at a regular meeting of the City Council on the 23<sup>rd</sup> day of May, 2023, by Council Member Mackay.

PASSED and APPROVED by the City Council of the City of Laurel the 23<sup>rd</sup> day of May, 2023.

APPROVED by the Mayor the 23<sup>rd</sup> day of May, 2023.



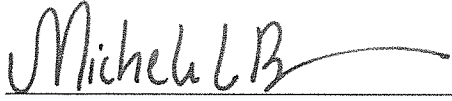
CITY OF LAUREL

*Heidi Sparks for*  
Dave Waggoner, Mayor

ATTEST:

*Kelly Strecker*  
Kelly Strecker, Clerk-Treasurer

APPROVED AS TO FORM:

A handwritten signature in black ink, appearing to read "Michele L. Braukmann", with a long horizontal flourish extending to the right.

Michele L. Braukmann, Civil City Attorney

Q-459042-45056.688AL

Issued: 05/10/2023

Quote Expiration: 06/15/2023

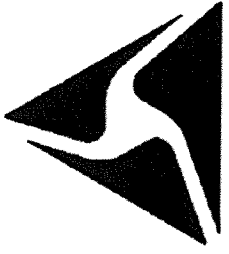
Estimated Contract Start Date: 07/01/2023

Account Number: 148435

Payment Terms: N30

Delivery Method:

Axon Enterprise, Inc.  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737



SHIP TO	BILL TO
215 West 1st Street 215 W 1st St Laurel, MT 59044-3003 USA	Laurel Police Dept. - MT 215 W 1st St Laurel, MT 59044-3003 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Avery Lawrence Phone: Email: avlawrence@axon.com Fax:	Slan Langve Phone: (406) 628-8737 Email: slangve@laurel.mt.gov Fax: (406) 628-4641

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	\$51,937.76
<b>ESTIMATED TOTAL W/ TAX</b>	\$51,937.76

**Discount Summary**

Average Savings Per Year	\$3,175.59
<b>TOTAL SAVINGS</b>	\$15,877.94

**Payment Summary**

Date	Subtotal	Tax	Total
Jun 2023	\$11,169.96	\$0.00	\$11,169.96
Jun 2024	\$10,191.95	\$0.00	\$10,191.95
Jun 2025	\$10,191.95	\$0.00	\$10,191.95
Jun 2026	\$10,191.95	\$0.00	\$10,191.95
Jun 2027	\$10,191.95	\$0.00	\$10,191.95
<b>Total</b>	<b>\$51,937.76</b>	<b>\$0.00</b>	<b>\$51,937.76</b>

Quote Unbundled Price: \$67,815.70  
 Quote List Price: \$62,970.70  
 Quote Subtotal: \$51,937.76

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
BWCamMBDTAP	Body Worm Camera Multi-Bay Dock TAP Bundle	1	60	\$70.49	\$34.66	\$34.66	\$2,079.60	\$0.00	\$2,079.60
BWCamSBDTAP	Body Worm Camera Single-Bay Dock TAP Bundle	1	60	\$13.94	\$11.92	\$11.92	\$715.20	\$0.00	\$715.20
BWCamTAP	Body Worm Camera TAP Bundle	13	60	\$35.80	\$32.50	\$32.50	\$25,350.00	\$0.00	\$25,350.00
<b>A la Carte Hardware</b>									
AB31BD	AB3 1-Bay Dock Bundle	1			\$229.00	\$229.00	\$229.00	\$0.00	\$229.00
AB3C	AB3 Camera Bundle	1			\$749.00	\$749.00	\$749.00	\$0.00	\$749.00
Flex2C	Flex 2 Camera Bundle	12			\$732.00	\$0.00	\$0.00	\$0.00	\$0.00
Flex2MBD	Flex 2 Multi-Bay Dock Bundle	1			\$1,606.90	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
BasicLicense	Basic License Bundle	13	60		\$16.87	\$16.25	\$12,675.00	\$0.00	\$12,675.00
ProLicense	Pro License Bundle	4	60		\$42.91	\$42.25	\$10,139.96	\$0.00	\$10,139.96
<b>Total</b>							<b>\$51,937.76</b>	<b>\$0.00</b>	<b>\$51,937.76</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 1-Bay Dock Bundle	71104	NORTH AMER POWER CORD FOR AB3 & T7 1-BAY DOCK/DATAPORT	1	06/01/2023
AB3 1-Bay Dock Bundle	74211	AXON BODY 3 - 1 BAY DOCK	1	06/01/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	2	06/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	06/01/2023
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	2	06/01/2023
Flex 2 Camera Bundle	11509	BELT CLIP, RAPIDLOCK	14	06/01/2023
Flex 2 Camera Bundle	11528	FLEX 2 CAMERA, (ONLINE)	12	06/01/2023
Flex 2 Camera Bundle	11532	FLEX 2 CONTROLLER	12	06/01/2023
Flex 2 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	14	06/01/2023
Flex 2 Camera Bundle	74052	WEARABLE CABLE ASSEMBLY, 6 IN, BLACK, FLEX 2	12	06/01/2023
Flex 2 Multi-Bay Dock Bundle	11537	DOCK, FLEX 2, 6-BAY + CORE	1	06/01/2023
Flex 2 Multi-Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	06/01/2023
Flex 2 Multi-Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	06/01/2023
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	12/01/2025
Body Worn Camera Single-Bay Dock TAP Bundle	73313	1-BAY DOCK AXON CAMERA REFRESH ONE	1	12/01/2025
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	13	12/01/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	06/01/2028
Body Worn Camera Single-Bay Dock TAP Bundle	73314	1-BAY DOCK AXON CAMERA REFRESH TWO	1	06/01/2028
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	13	06/01/2028

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	13	07/01/2023	06/30/2028
Basic License Bundle	73640	EVIDENCE.COM BASIC ACCESS LICENSE	13	07/01/2023	06/30/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	07/01/2023	06/30/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	4	07/01/2023	06/30/2028

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	13	07/01/2023	06/30/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	06/01/2024	06/30/2028
Body Worn Camera Single-Bay Dock TAP Bundle	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP)	1	06/01/2024	06/30/2028

# Payment Details

Jun 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware	AB31BD	AB3 1-Bay Dock Bundle	1	\$229.00	\$0.00	\$229.00
Upfront Hardware	AB3C	AB3 Camera Bundle	1	\$749.00	\$0.00	\$749.00
Upfront Hardware	Flex2C	Flex 2 Camera Bundle	12	\$0.00	\$0.00	\$0.00
Upfront Hardware	Flex2MBD	Flex 2 Multi-Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 1	BasicLicense	Basic License Bundle	13	\$2,535.00	\$0.00	\$2,535.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$415.92	\$0.00	\$415.92
Year 1	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$143.04	\$0.00	\$143.04
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	13	\$5,070.00	\$0.00	\$5,070.00
Year 1	ProLicense	Pro License Bundle	4	\$2,028.00	\$0.00	\$2,028.00
<b>Total</b>				<b>\$11,169.96</b>	<b>\$0.00</b>	<b>\$11,169.96</b>

Jul 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	BWCamTAP	Body Worn Camera TAP Bundle	13	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

Jun 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	BasicLicense	Basic License Bundle	13	\$2,535.00	\$0.00	\$2,535.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$415.92	\$0.00	\$415.92
Year 2	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$143.04	\$0.00	\$143.04
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	13	\$5,070.00	\$0.00	\$5,070.00
Year 2	ProLicense	Pro License Bundle	4	\$2,027.99	\$0.00	\$2,027.99
<b>Total</b>				<b>\$10,191.95</b>	<b>\$0.00</b>	<b>\$10,191.95</b>

Jun 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	BasicLicense	Basic License Bundle	13	\$2,535.00	\$0.00	\$2,535.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$415.92	\$0.00	\$415.92
Year 3	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$143.04	\$0.00	\$143.04
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	13	\$5,070.00	\$0.00	\$5,070.00
Year 3	ProLicense	Pro License Bundle	4	\$2,027.99	\$0.00	\$2,027.99
<b>Total</b>				<b>\$10,191.95</b>	<b>\$0.00</b>	<b>\$10,191.95</b>

Jun 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	BasicLicense	Basic License Bundle	13	\$2,535.00	\$0.00	\$2,535.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$415.92	\$0.00	\$415.92
Year 4	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$143.04	\$0.00	\$143.04

**Jun 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	BWCamTAP	Body Worm Camera TAP Bundle	13	\$5,070.00	\$0.00	\$5,070.00
Year 4	ProLicense	Pro License Bundle	4	\$2,027.99	\$0.00	\$2,027.99
<b>Total</b>				<b>\$10,191.95</b>	<b>\$0.00</b>	<b>\$10,191.95</b>

**Jun 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	BasicLicense	Basic License Bundle	13	\$2,535.00	\$0.00	\$2,535.00
Year 5	BWCamMBDTAP	Body Worm Camera Multi-Bay Dock TAP Bundle	1	\$415.92	\$0.00	\$415.92
Year 5	BWCamSBDTAP	Body Worm Camera Single-Bay Dock TAP Bundle	1	\$143.04	\$0.00	\$143.04
Year 5	BWCamTAP	Body Worm Camera TAP Bundle	13	\$5,070.00	\$0.00	\$5,070.00
Year 5	ProLicense	Pro License Bundle	4	\$2,027.99	\$0.00	\$2,027.99
<b>Total</b>				<b>\$10,191.95</b>	<b>\$0.00</b>	<b>\$10,191.95</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



Dave Wiegman

Signature

5/23/23

Date Signed

5/10/2023

